

MAY / 09

# Professional Builder®

IN THIS ISSUE

LEARN FROM **SECRET SHOPPERS**



**STYLISH MODEL HOMES ON A BUDGET**

**BEST ADDRESS: A VISIONARY VILLAGE IN OREGON**



CHALLENGE. INSPIRE. INFORM. / [www.ProBuilder.com](http://www.ProBuilder.com)

ANNUAL REPORT OF

# HOUSING'S

# CHALLENGES

RBI

Reed Business Information

# 2009 giant 400



2009 Rank	2008 Rank	Company/Location	Total New Residential Revenue	Total New Residential Closings*	Housing Type	Other Revenues
161	153	Matthews Homes / Stockton, CA	\$64,600,000	224	SFD	\$0
162	244	Desert View Homes / El Paso, TX	\$63,563,225	487	SFD	\$75,000
163	278	<b>LGI Homes, Ltd. / Conroe, TX</b>	<b>\$63,385,154</b>	<b>475</b>	<b>SFD</b>	<b>\$0</b>
164	292	Simpson Housing, LLLP / Denver, CO	\$63,350,905	494	R	\$205,534,852
165	221	CastleRock Communities / Houston, TX	\$63,349,737	386	SFD	\$0
166	273	Charter Homes & Neighborhoods / Lancaster, PA	\$63,303,000	180	SFD, SFA, R	\$391,000
167	-	Basheer & Edgemoor / Vienna, VA	\$62,943,000	66	SFD, SFA	\$1,226,000
168	204	Ole South Properties, Inc. / Murfreesboro, TN	\$62,782,775	405	SFD, SFA	\$570,359
169	220	Firststar Homes, Inc./dba Great Southern Homes / Columbia, SC	\$62,500,000	414	SFD	\$0
170	149	The Community Builders, Inc. / Boston, MA	\$62,376,700	342	SFD, R	\$58,879,066
171	162	EYA, LLC / Bethesda, MD	\$60,968,000	93	SFA	\$0
172	199	Shugart Enterprises, LLC / Winston-Salem, NC	\$60,448,150	374	SFD, SFA	\$540,427
173	173	Pacific Communities Builder, Inc. / Newport Beach, CA	\$60,000,000	156	SFD	\$7,500,000
174	177	Simonini Builders, Inc. / Charlotte, NC	\$59,871,000	56	SFD	\$7,778,000
175	240	Keystone Builders Resource Group & Affiliates / Richmond, VA	\$59,000,000	257	SFD	\$1,395,000

Our Annual Report of Housing's Giants traditionally includes the 400 largest home builders. Because of economic conditions, we only include 350 this year.

*Italics = Estimate*  
**SFD = Single-family detached**  
**SFA = Single-family attached**  
**R = Rental**

Posted from Professional Builder, May 2009. Copyright © Reed Business Information, RBI™ a division of Reed Elsevier, Inc. All rights reserved.

Page layout as originally published in Professional Builder has been modified.

#1-26437421 Managed by The YGS Group, 717.399.1900. For more information visit [www.theYGSgroup.com/reprints](http://www.theYGSgroup.com/reprints).



## 10 Biggest Movers Up in Giants Rank (not including companies with estimated data)

2009 Rank	2008 Rank	# of Rank Changes	Company	City	State
67	305	238	Flournoy Construction Company	Columbus	GA
199	378	179	True Homes	Monroe	NC
117	279	162	Epoch Properties	Winter Park	FL
215	353	138	Herman & Kittle Properties	Indianapolis	IN
138	274	136	Marlyn Development Corp.	Virginia Beach	VA
121	249	128	HHHunt Corp.	Blacksburg	VA
164	292	128	Simpson Housing	Denver	CO
88	213	125	Westwood Residential Co.	Plano	TX
52	174	122	Albert D. Seeno Construction Co. / Discovery Builders	Concord	CA
163	278	115	LGI Homes	Conroe	TX

Source: Professional Builder 2008, 2009

**THEY'RE ALL RENTAL APARTMENT BUILDERS, except for LGI Homes. The Conroe, Texas, entry builder made a small upward move in units (434 to 475) and revenue (\$59 million to \$63.4 million) to spike 115 places to No. 163.**